

PowerSteering Enterprise

On-Demand PPM Software

Featured Six Sigma Customer

Raytheon

- A leader in Aerospace & Defense
- 2007 sales over \$21 billion
- Over 72,000 employees globally
- # 112 in the Fortune 500
- PowerSteering customer since 1998

"PowerSteering Enterprise is fast and simple to use. People are busy and get frustrated if they have to wait, and we were able to get up and running on multiple projects quickly."

June D. Hatfield
Six Sigma IT Champion
Raytheon Corporation

Deployment & Results Summary

- Accelerated achievement of \$50M in first year savings and \$2 billion in total savings
- Enabled project teams to commit to financial savings and generate real-time, on-demand reports
- Supported project teams across a distributed enterprise with methodology and collaboration
- Saved money by sharing lessons learned and other knowledge through a database of over 10,000+ projects

Coordination Across A Distributed Enterprise

After merging with Texas Instruments Defense Systems and Electronics and Hughes Electronics in 1997, Raytheon faced the daunting task of being able to share knowledge and best practices across what had been three separate companies, workforces and cultures.

Empowering Project Execution & Knowledge Management

After attempting to develop a Knowledge Management system internally and after evaluating multiple third-party applications, Raytheon selected PowerSteering Software in 1998 as their exclusive Six Sigma project management tool. Key factors included the ability to handle the large volumes of knowledge that accumulates across the global enterprise, and the presence of easy-to-use tools for navigating through a myriad of subject areas.

A Leader In Six Sigma

By 2004 Raytheon's Six Sigma initiatives had grown to include 1,200 Experts/Black Belts, a database of 10,000 projects, and credit for saving the company over \$2 billion dollars. Utilizing the features of PowerSteering™, such as Discussion Threads, Project Library, and Lessons Learned, Raytheon Six Sigma has become an ideal example of how to successfully implement and manage Six Sigma.

